

Enbridge Inc.



Investment Community Presentation
November 2018

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Forward Looking Information

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Non-GAAP Measures

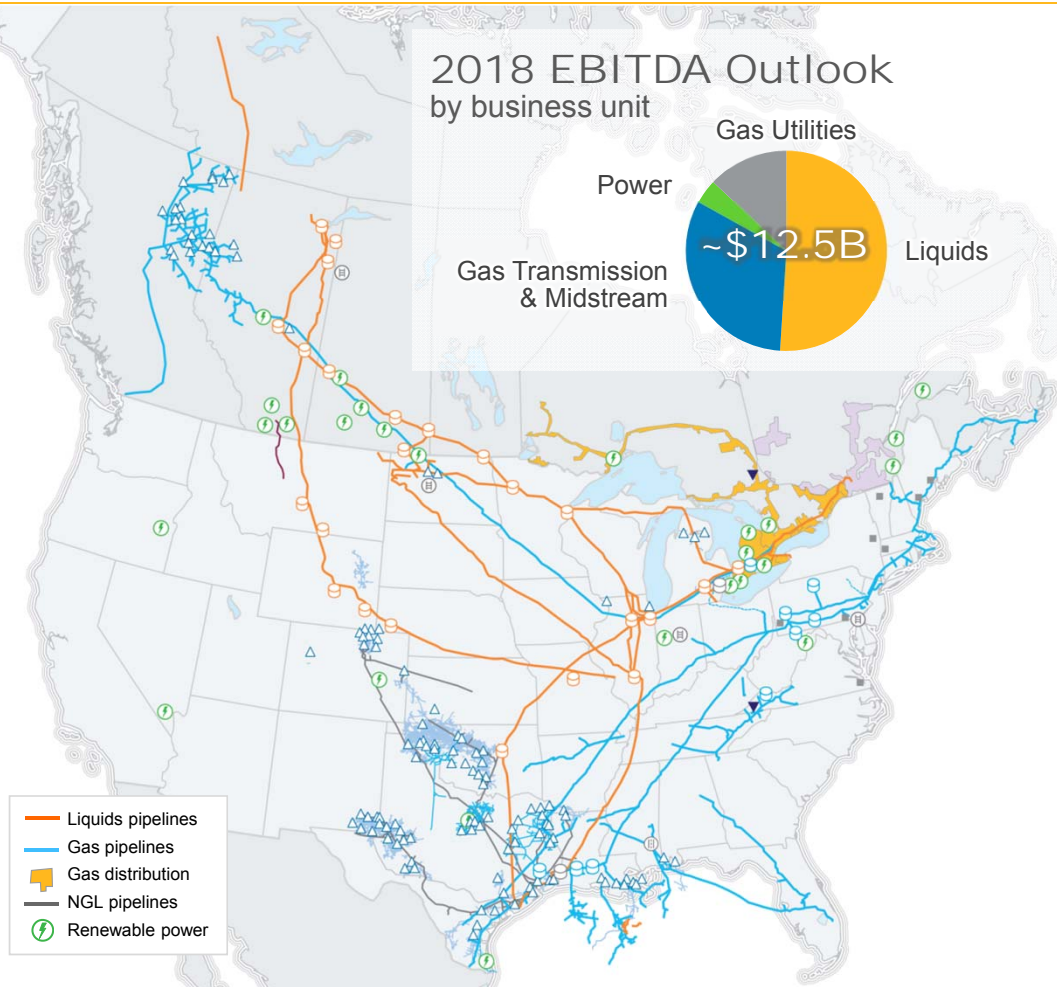
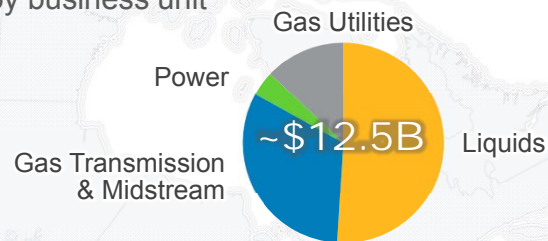
This presentation makes reference to non-GAAP measures, including adjusted earnings before interest, income taxes, depreciation and amortization (Adjusted EBITDA), ongoing EBITDA, distributable cash flow (DCF), ongoing DCF and DCF per share. Adjusted EBITDA represents EBITDA adjusted for unusual, non-recurring or non-operating factors on both a consolidated and segmented basis. Management uses adjusted EBITDA to set targets and to assess the performance. DCF is defined as cash flow provided by operating activities before changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to noncontrolling interests and redeemable noncontrolling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, non-recurring or non-operating factors. Management also uses DCF to assess the performance and to set its dividend or distribution payout target. Management believes the presentation of these measures gives useful information to investors, shareholders and unitholders as they provide increased transparency and insight into the performance of Enbridge, ENF, EEP and SEP. Reconciliations of forward looking non-GAAP financial measures to comparable GAAP measures are not available due to the challenges and impracticability with estimating some of the items, particularly with estimates for certain contingent liabilities, and estimating non-cash unrealized derivative fair value losses and gains and ineffectiveness on hedges which are subject to market variability and therefore a reconciliation is not available without unreasonable effort.

These measures are not measures that have a standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and may not be comparable with similar measures presented by other issuers. A reconciliation of non-GAAP measures to the most directly comparable GAAP measures is available on the applicable entity's website. Additional information on non-GAAP measures may be found in the earnings news releases or additional information on the applicable entity's website, www.sedar.com or www.sec.gov.

North America's Leading Energy Infrastructure Company

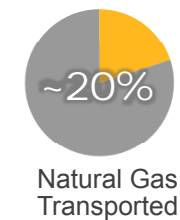
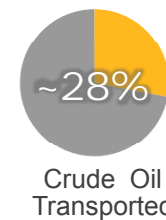


2018 EBITDA Outlook by business unit



- ✓ Spectra Energy acquisition transitioned Enbridge into a diversified liquids and natural gas infrastructure company
- ✓ Premium portfolio of strategically positioned franchises serving critical supply basins and consuming markets
- ✓ Low risk business profile with minimal volume and commodity price exposure
- ✓ Superior total shareholder return value proposition

Enbridge: % of North American Commodity Flows



Executing on our 2018-2020 Strategic Priorities



Priorities

YTD Actions

1. Move to pure regulated pipelines/ utility model	✓	<ul style="list-style-type: none">• \$7.5B of non-core asset sales announced in 2018<ul style="list-style-type: none">• Original target \$3B
2. Accelerate de-leveraging	✓	<ul style="list-style-type: none">• \$5.7 billion of asset sales proceeds received in Q3• 4.7x consolidated Debt-to-EBITDA as at Q3, below target of 5.0x for 2018• Suspending the DRIP effective Dec 1
3. Deliver reliable cash flow & dividend per share growth	✓	<ul style="list-style-type: none">• Excellent financial and operating performance across all business units• Expect to be in top half of 2018 DCF/share guidance range of \$4.15 to \$4.45/share• \$7B projects coming into service in 2018• Line 3 Replacement Project execution progressing well
4. Streamline the business	✓	<ul style="list-style-type: none">• Entered into definitive agreements to buy-in SEP, EEP, EEQ, ENF• Proceeding with amalgamation of Union Gas and EGD as approved by the Ontario Energy Board
5. Extend growth beyond 2020	✓	<ul style="list-style-type: none">• Ongoing development of new project opportunities

Strategic Priority #1: Move to Pure Regulated Pipeline & Utility Model

\$7.5B of Non-Core Asset Sales



Midcoast G&P Business

100% interest in Texas and Oklahoma G&P assets

\$1.45B
(US\$1.1B)

✓ Closed August 1, 2018

Renewables Power Assets

49% interest in all onshore Canadian, select onshore US, and the Hohe See offshore renewable assets

\$1.75B

✓ Closed August 1, 2018

Canadian G&P Business

100% interest in all Western Canadian G&P assets

\$4.31B

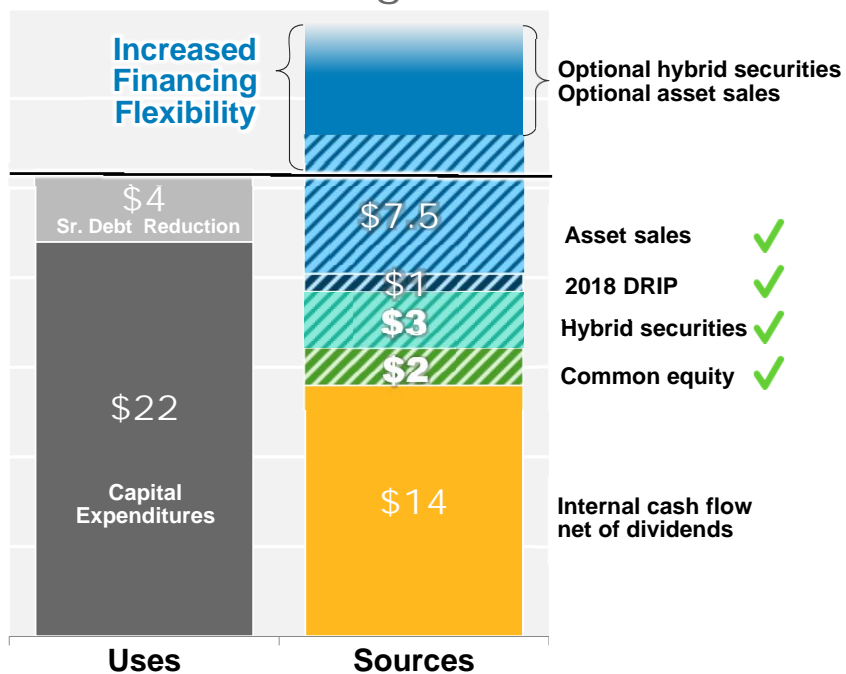
✓ BC regulated assets: Oct 1, 2018 (\$2.5B)
NEB regulated assets: **Mid-2019** (\$1.8B)

Asset sales are on strategy, demonstrate capital allocation discipline and highlight value of core pipeline and utility assets

Strategic Priority #2: Accelerate De-leveraging Funding Plan Execution



2018 – 2020
Secured Funding Plan¹ (\$C billions)



Further Funding Progress

- Strong YTD financial performance
- \$5.7B cash proceeds from non-core asset sales
 - Additional \$1.8B to close in 2019
- Deleveraging ahead of plan
- Internally generated equity now sufficient to support secured capital program (“self-funding”)
- DRIP suspended effective December 1, 2018 dividend

Significant funding flexibility to finance capital plan, no follow-on common equity required

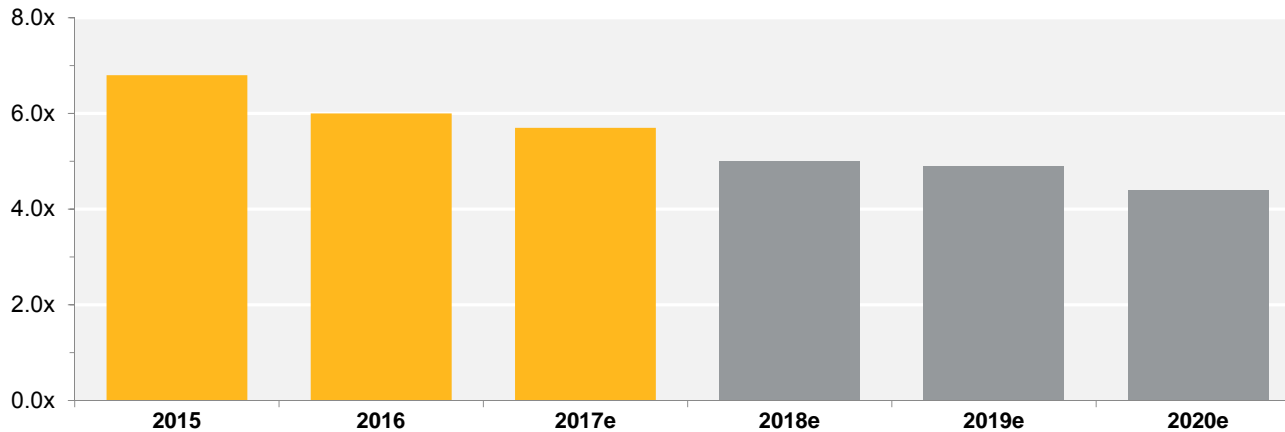
(1) Includes amounts “pre-funded” in December 2017

Strategic Priority #2: Accelerate De-leveraging Strengthening Credit Metrics



Consolidated Debt to EBITDA Profile¹

As presented at ENB Days 2017



- Strengthening credit metrics as industry leading growth capital spend moderates and new projects generate significant EBITDA
- **Q3 2018 Debt to EBITDA at 4.7x**, ahead of 2018e target of 5.0x
- Targeting long-term Debt to EBITDA of 4.5x to comfortably below 5.0x
- Potential for further balance sheet strengthening with additional asset sale proceeds

Business performance and funding plan execution provides confidence in achieving target metrics

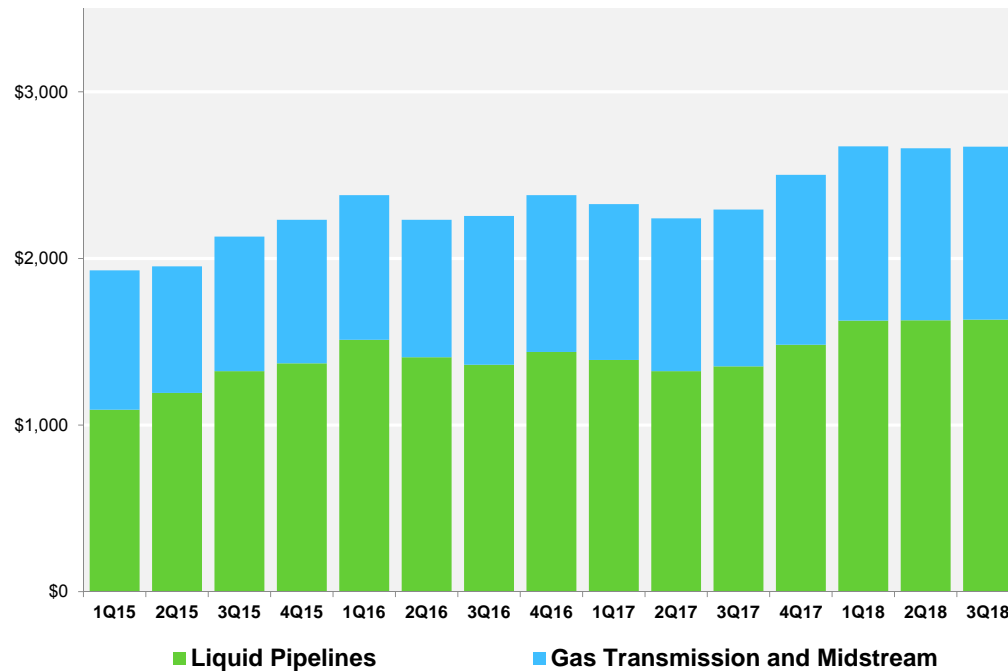
(1) Twelve month trailing Debt: EBITDA as calculated by Management. Forecasts for 2018e, 2019e and 2020e are from 2017 ENB Day Guidance

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth

Core Businesses Stable Through Commodity Cycles



Pro-forma Historical EBITDA* (C \$ Million)



- Stable and predictable cash flow
- High asset utilization rates
- Substantially underpinned by long-term commercial agreements
- No direct commodity price exposure
- Strong credit worthy customers
- Continued growth from significant assets placed into service since 2015

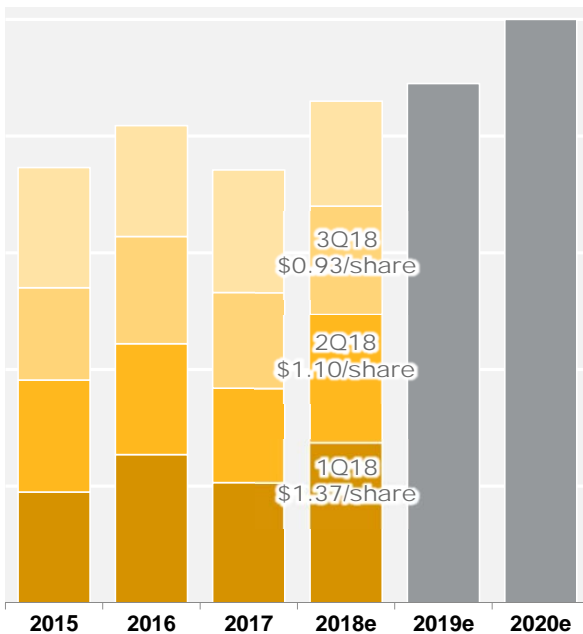
Reflects ENB historical pro-forma results on a combined basis with Spectra Energy Corp
Adjusted EBITDA is a non-GAAP measure. Reconciliations to GAAP measures can be found in the Q3 earnings release available at www.enbridge.com

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth

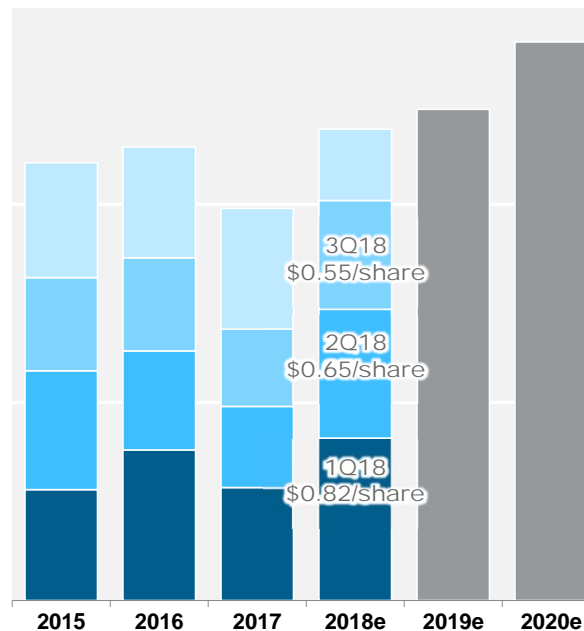
Record Financial Performance in 2018



Historical DCF/share



Historical EPS



- DCF/share and EPS growth trend resuming in 2018 after temporary dilution from financing Spectra Energy acquisition
- Record level of DCF/share and EPS anticipated for 2018
- Continued DCF/share and EPS growth outlook through 2020 as \$22B of accretive growth projects come into service

Adjusted EPS and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found in the Q2 earnings release available at www.enbridge.com

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth

Enterprise-wide Secured Growth Project Inventory



Project	Expected ISD	Capital (\$B)
High Pine	In service	0.4 CAD
Stampede Lateral	In service	0.2 USD
Wyndwood	In service	0.2 CAD
Rampion Wind – UK	In service	0.8 CAD
RAM	In service	0.5 CAD
NEXUS	In service	1.3 USD
TEAL	In service	0.2 USD
Other Misc. Liquids	In service	0.1 CAD
Valley Crossing Pipeline	In service	1.6 USD
Atlantic Bridge	In service + 4Q18	0.6 USD
STEP/Pomelo Connector	4Q18	0.4 USD
Utility Core Capital	2018	0.5 CAD
2018 TOTAL		\$7B*

Project	Expected ISD	Capital (\$B)
Stratton Ridge	1H19	0.2 USD
PennEast	2H19	0.3 USD
Hohe See Wind & Expansion – Germany	2H19	1.1 CAD
Line 3 Replacement – Canadian Portion	2H19	5.3 CAD
Line 3 Replacement – U.S. Portion	2H19	2.9 USD
Southern Access to 1,200 kbpd	2H19	0.4 USD
Utility Core Capital	2019	0.8 CAD
2019 TOTAL		\$13B*
T-South Expansion	2020	1.0 CAD
Spruce Ridge	2020	0.5 CAD
Utility Core Capital	2020	0.7 CAD
2020 TOTAL		\$2B*
TOTAL Capital Program		\$22B*

Segments: ■ Liquids Pipelines ■ GTM – US Transmission ■ GTM – Canadian Transmission
■ Gas Distribution ■ Green Power & Transmission

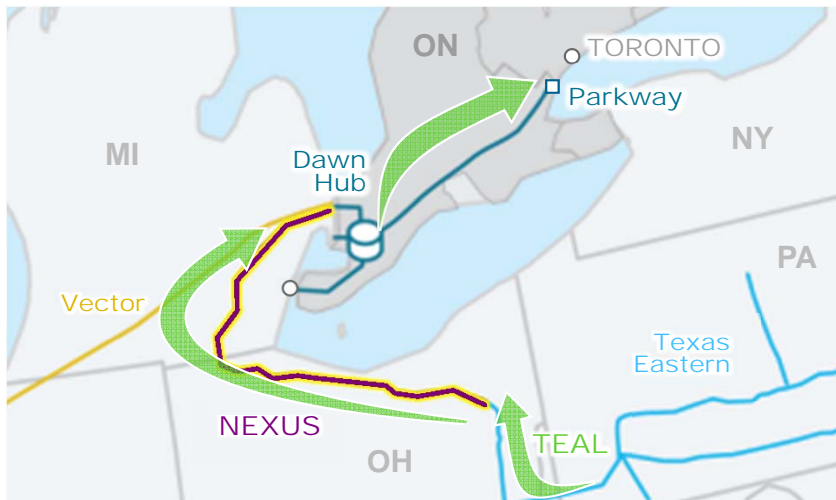
* Rounded, USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.30 Canadian dollars.

\$22B of diversified low-risk secured projects supports and extends cash flow growth

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth New Projects in Service

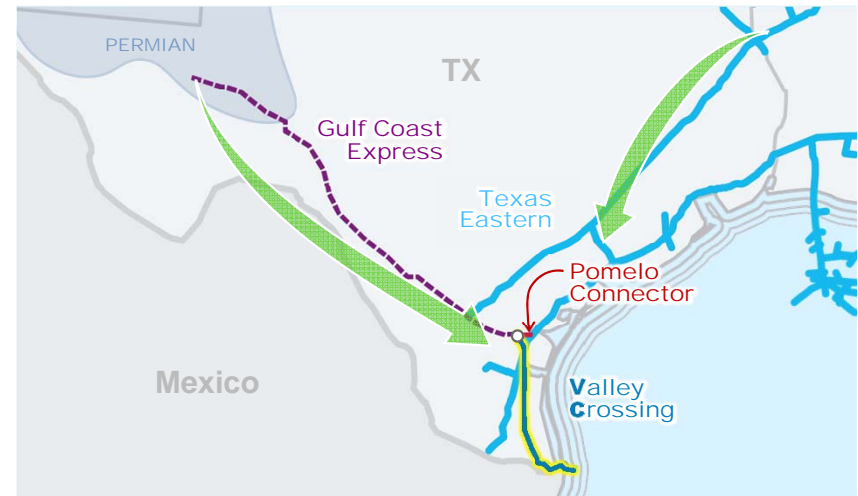


Natural Gas: NEXUS/TEAL - US\$1.5B



- Providing Marcellus and Utica natural gas to markets in Ohio, Michigan and Ontario
- In service October 2018
- ~1.4 Bcf/day of capacity

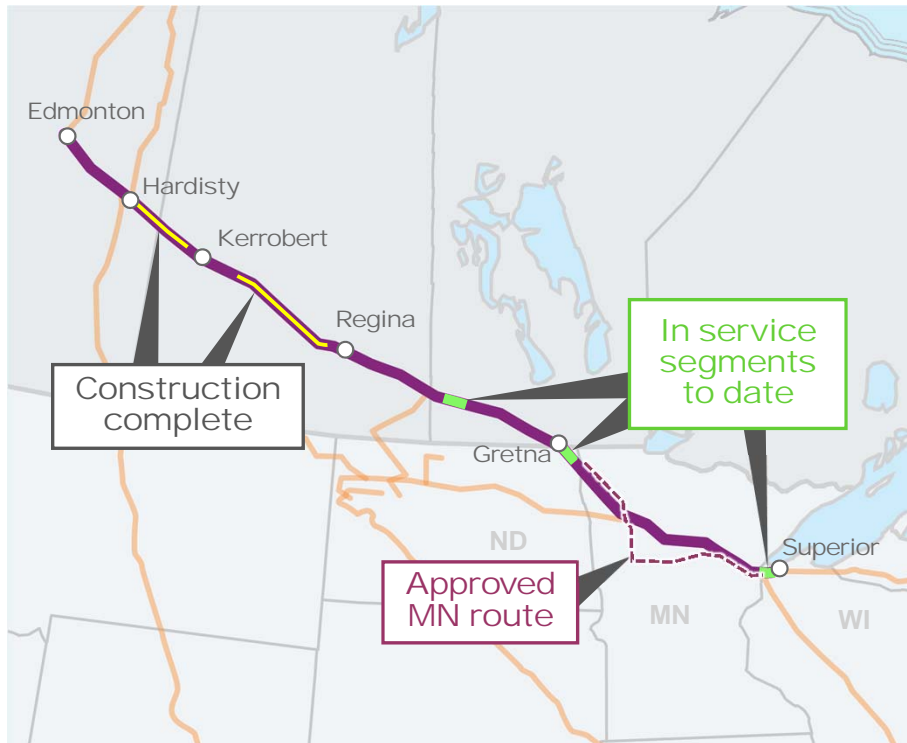
Natural Gas: Valley Crossing - US\$1.6B



- Providing export capacity to support Mexican demand
- Header system in service November 2018
- Mexican exports to begin in coming months
- ~2.6 Bcf/day of capacity

Major gas pipeline projects came into service and generating cashflow in Q4

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth Line 3 Replacement Project Update



Critical \$9B infrastructure replacement project

- Canadian construction program well underway
 - > 850 km of pipeline now laid (over 80%)
- Wisconsin segment complete and in-service
 - ~13 mile segment
- Minnesota PUC approved issuing a Certificate of Need and Route Permit substantially along Enbridge's preferred route with minor modifications and certain conditions
 - Written Orders delivered by MPUC; remaining permit applications now submitted to various agencies
 - Next steps:
 - Q4 2018: Ongoing state and federal permitting process
 - Q1 2019: Begin construction
 - 2H 2019: Expected in-service

Execution progressing well; continue to target in-service date in the second half of 2019

Strategic Priority #3: Deliver Reliable Cash Flow & Dividend Growth

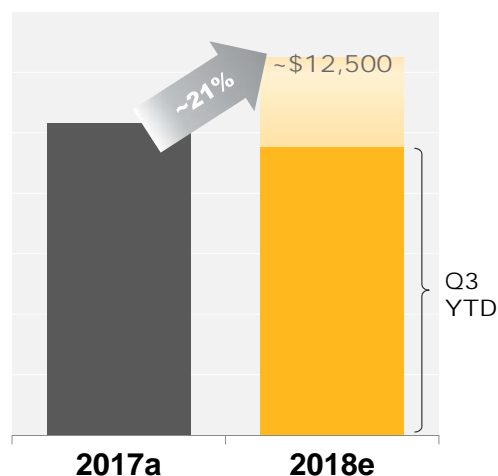
Financial Guidance Reiteration



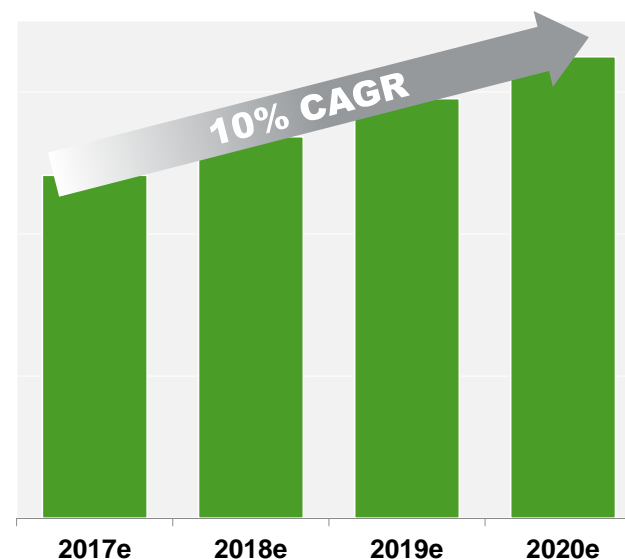
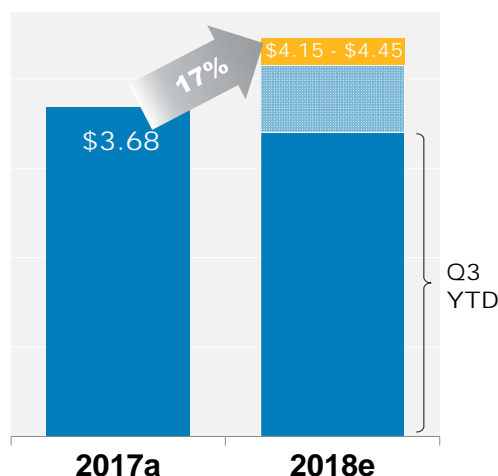
1 2018 EBITDA & DCF/share Guidance

2 10% Dividend CAGR through 2020

Consolidated EBITDA Outlook (\$MM)



2018 DCF/share Outlook



Strong year to date performance expected to drive full year DCF/share to the upper half of guidance range

(1) Adjusted EBITDA is a non-GAAP measure. Reconciliations to GAAP measures can be found in the Q3 earnings release available at www.enbridge.com.

Strategic Priority #4: Streamline the Business

Executing on Plan to Simplify Structure



Targeted Timeline



* Subject to shareholder/unitholder approval.

Benefits for SV Shareholders

- ✓ Direct ownership in largest energy infrastructure Company in North America
- ✓ Enhanced dividend coverage
- ✓ Diverse opportunity set for growth beyond 2020
- ✓ Stronger balance sheet and enhanced credit profile
- ✓ Enhanced trading liquidity

Benefits for ENB Shareholders

- ✓ Simplifies corporate & capital structure
- ✓ Increased ownership of core strategic assets
- ✓ Higher retention of cash flow
- ✓ Enhanced credit and funding profile
- ✓ Accretive to post-2020 financial outlook

Strategic Priority #4: Streamline the Business Proceeding with Utilities Amalgamation



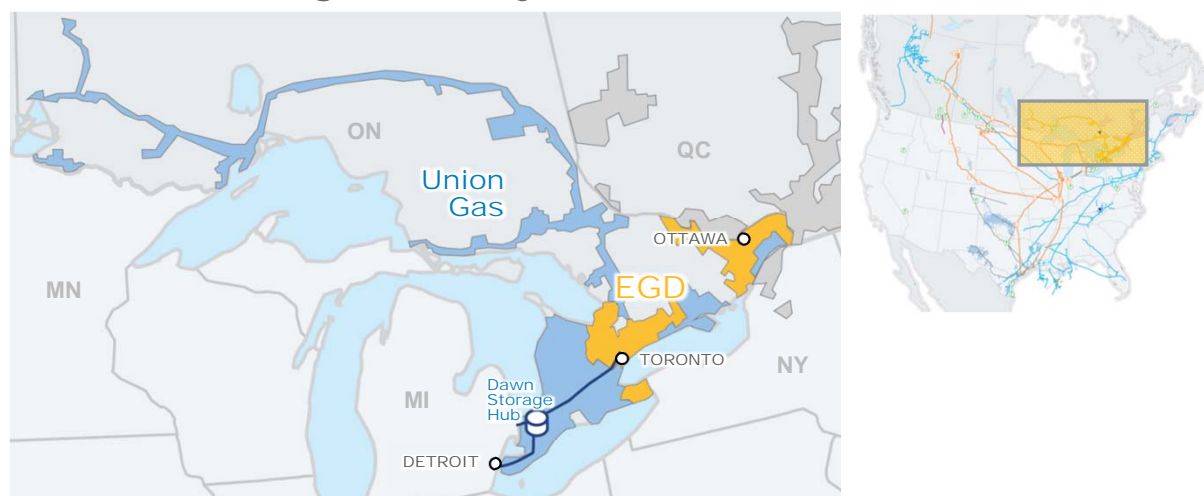
OEB Approved Incentive Framework

- Provides regulatory certainty
- Allows control and flexibility over operations
- Enables significant efficiencies

Incentive Rate Structure

Term	5 years
Annual Inflation	GDP IPI FDD
Stretch Factor	0.3%
Earnings Sharing Threshold	Earnings sharing at 50/50 above 150 basis points over the OEB-approved ROE (beginning in Year 1)
Unbudgeted Capital Expenditures	Incremental Capital Module
Effective Date	January 1, 2019

One of the Largest Utility Franchises in North America



Scale of Amalgamation

	Customers (million)	New Customers (in 2017)	Rate Base (\$B)
EGD	2.2	~30,000	\$5.9
Union Gas	1.5	~22,000	\$4.8
TOTAL	3.7	~52,000	\$10.7

Strategic Priority #5: Extend Growth Beyond 2020 Post-2020 Growth Potential



Liquids Pipelines & Terminals



- Mainline expansions
- Regional growth: Oil Sands, DAPL, Express-Platte
- USGC

Gas Transmission & Storage



- Texas Eastern and AGT expansions and extensions
- New infrastructure serving: gas-fired power generation, USGC markets, export markets
- WCSB egress solutions

Gas Utilities



- Annual customer additions and community expansion capital
- Dawn Hub infrastructure

Offshore Renewables



- In late stage development in France
- Other European offshore projects under development

Capital Allocation Considerations

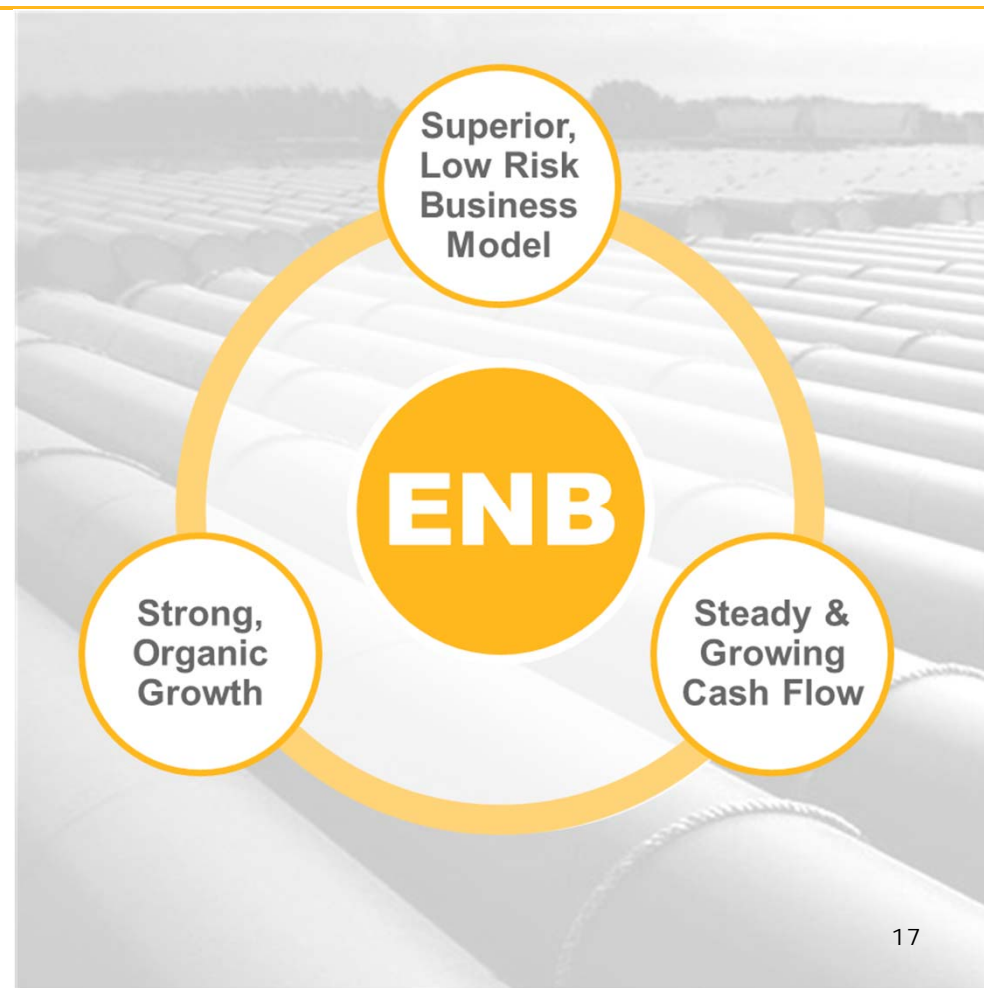
- Competitive advantage
- Organic growth potential
- Must fit low-risk pipeline/utility model
- Maintain balance sheet strength and flexibility

Disciplined capital allocation will balance low risk growth opportunities with financial strength & flexibility

Summary

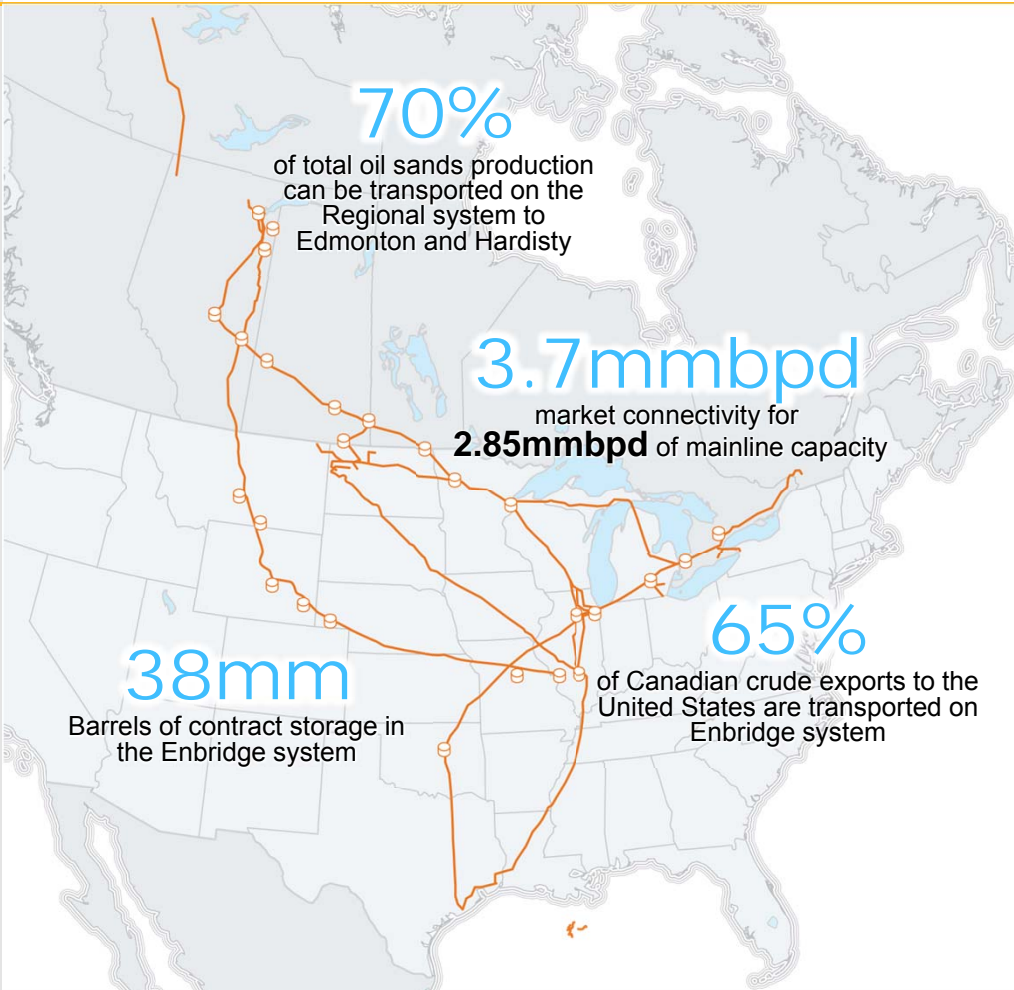


- 2017 was a transformational year
 - Spectra Energy transaction successfully diversified the business
- 2018 - 2020 Strategic Plan in execution
 - Strong financial performance
 - \$7.5B of non-core asset sales
 - Accelerated de-leveraging
 - Sponsored vehicle buy-in agreements
 - Line 3 Replacement permits in Minnesota
- Beyond 2020
 - Expand and extend leading footprint to drive organic growth
 - Disciplined capital allocation



Liquids Pipelines Appendix

North America's premier crude oil infrastructure portfolio



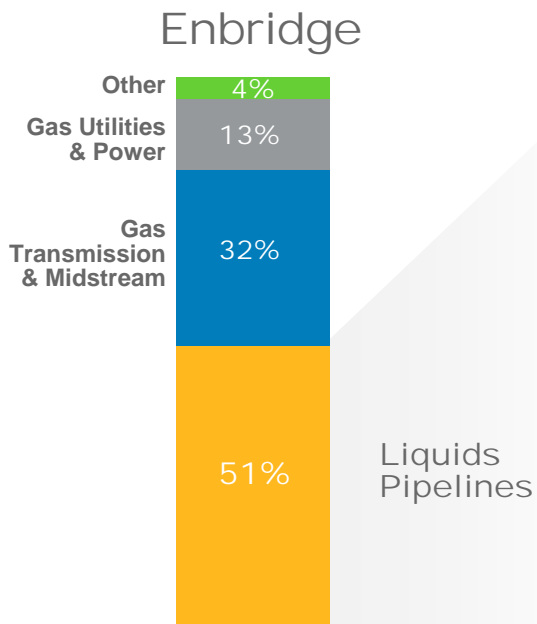
Largest crude oil pipeline network in the world

- 27,600 km of pipe serving high quality producing basins
- Connected to the best refining markets
- Competitive and stable tolls drive highest producer netbacks
- Stable, low risk commercial underpinnings over the longer-term
- Strong, creditworthy customers
- Unique service offerings and flexibility
- Well-positioned for future growth

Large, Stable Contributor to Enbridge EBITDA



2018e EBITDA



2018e LP EBITDA by Business



Liquids Pipelines are core to regulated pipeline and utility business model

*Contract terms for our Lakehead system expansion projects mitigate volume risk for all expansions subsequent to Alberta Clipper. In the event volumes were to decline significantly the pipeline could potentially file cost of service rates. Similarly, the Bakken Classic system can also file cost of service rates if there is a substantial divergence between costs and revenues on the pipeline.

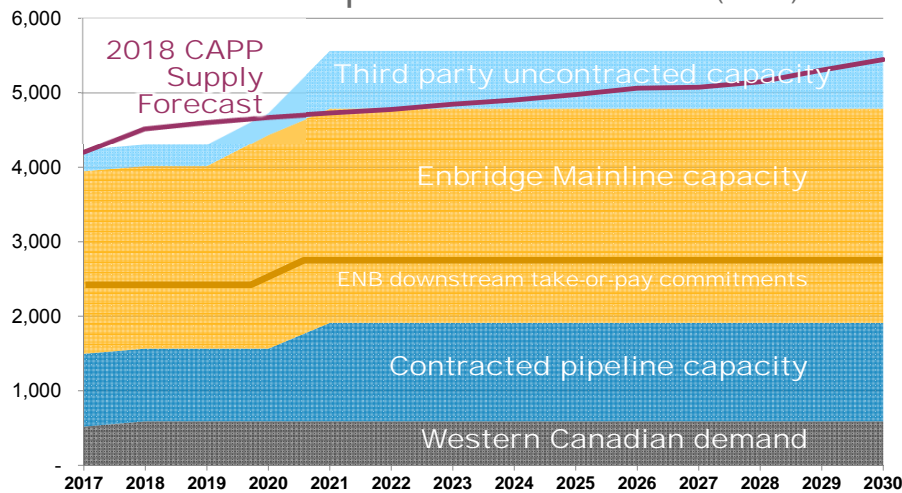
Export capacity picture remains unclear post 2021

Enbridge Mainline Expected to Remain Highly Utilized



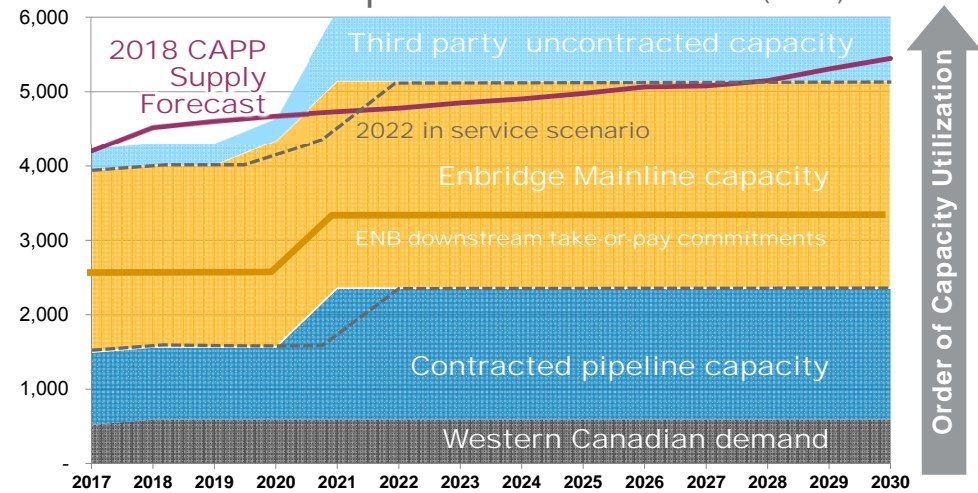
WCSB Pipeline Utilization Scenarios Post-2021

One New Pipeline Scenario (KBPD)



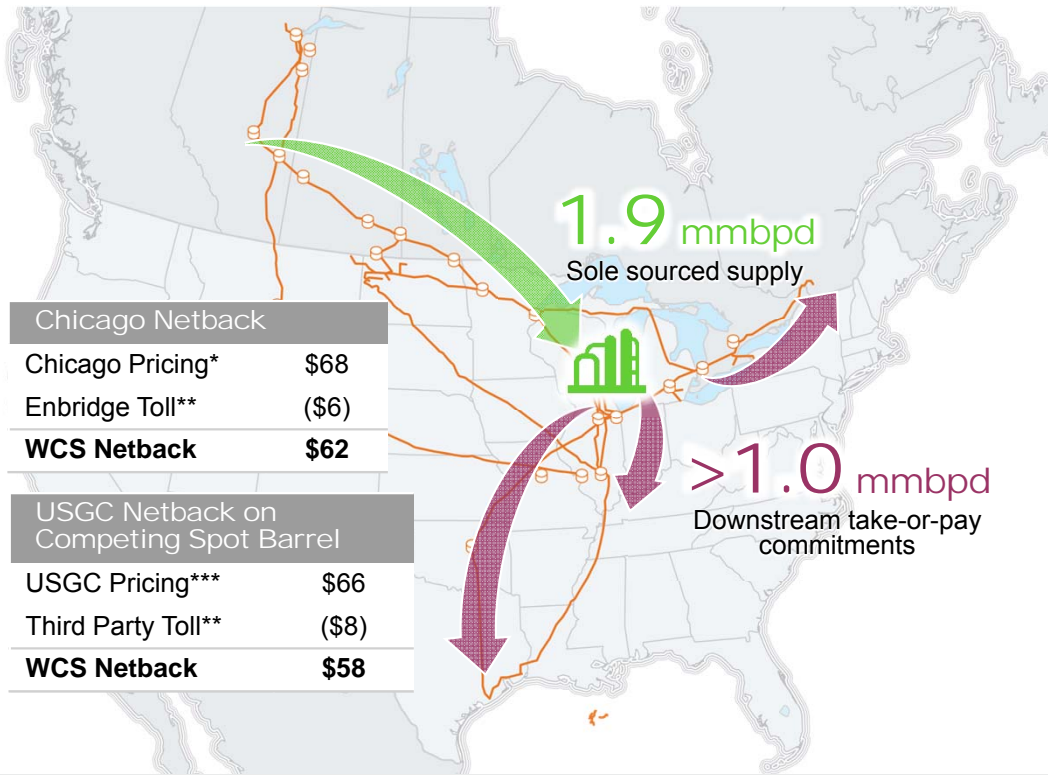
- Downstream commitments and strong netbacks ensure the Mainline is first choice for uncommitted WCSB barrels
- Mainline is expected to remain at full capacity in one export pipeline scenario

Two New Pipelines Scenario (KBPD)



- Two new pipeline scenario unlikely to impact revenue through 2021
- Post 2021, Mainline competitiveness and new incentive tolling mechanism with volume protection ensures minimal financial impact
- Mainline returns to full capacity as production growth continues 21

Mainline Competitive Positioning beyond 2020



- Mainline attributes:
 - Market reach
 - Highly competitive tolls
 - Operating flexibility
- WCSB production growth outlook remains strong
- Mainline directly connected to 1.9 mmbpd of upper PADD II refining capacity
- Highly competitive refineries demand for Canadian crude
- Downstream market access pipelines draw Mainline barrels
 - >1 mmbpd take-or-pay contracts

Mainline will remain highly utilized and has options for further expansion

* WCS price in Chicago is price set by Maya/USGC pricing + inland pipeline toll of ~\$2/bbl from USGC

** Illustrative 2021+ tolls

*** USGC pricing assumes 2021+ Maya/WCS pricing at \$66/barrel

Low cost, highly executable, staged expansions to match supply growth

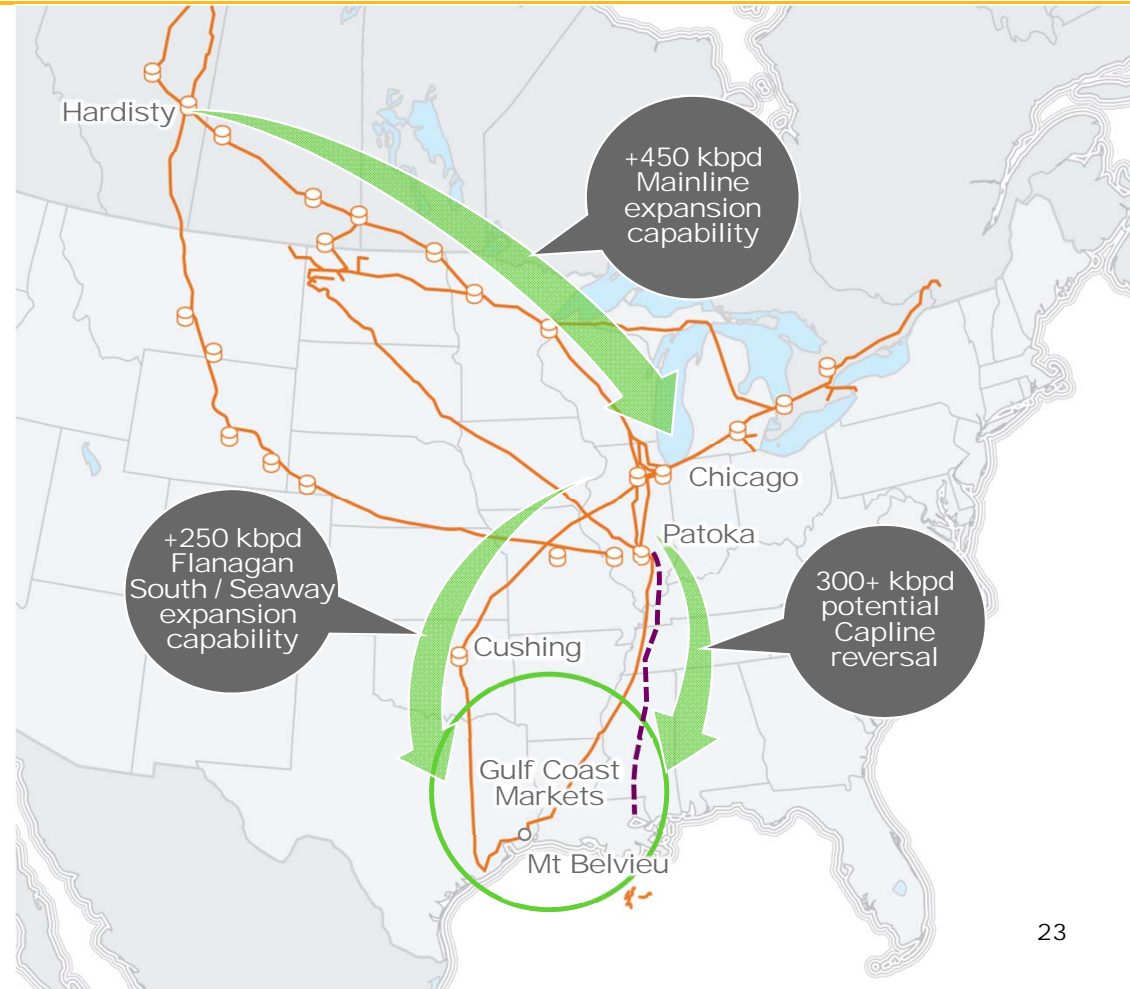
Mainline & Downstream Expansion Opportunities



Incremental Capacity Post Line 3	Capacity (KBPD)
System DRA Optimization	+75
BEP Idle*	+100
Incremental Capacity 2020+	
Line 4 Capacity Restoration	+25
System Station Upgrades	+100
Southern Lights (Line 13) Reversal	+150
Total Unsecured Incremental Capacity	+450

*Incremental capacity refers to long-haul volumes

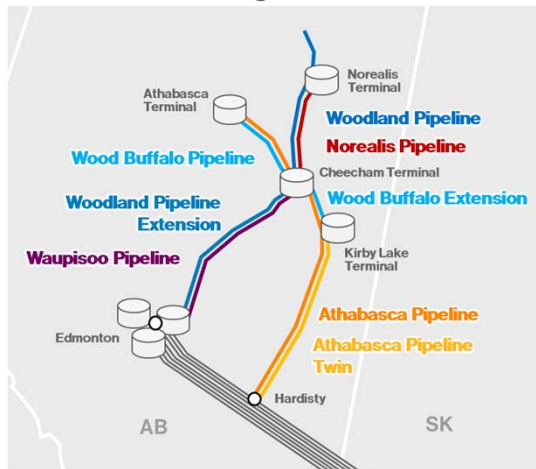
\$2-4B
in opportunities



Other Development Opportunities

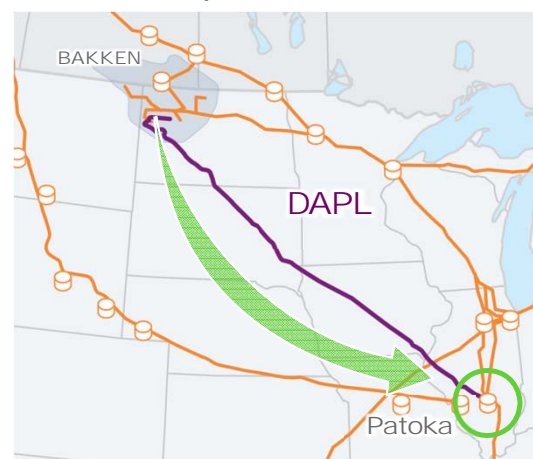


Oil Sands System



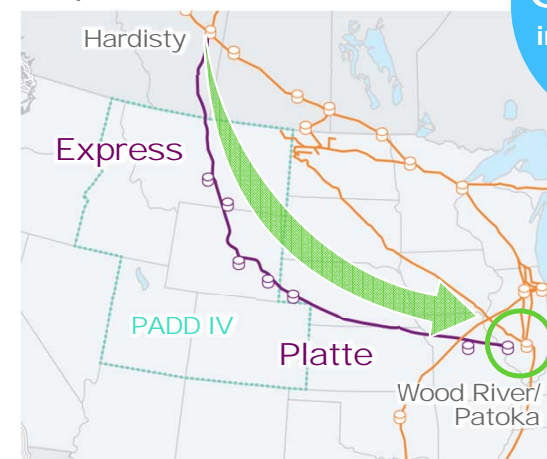
- Well positioned in oil sands to capture future supply growth
- Connected to growing projects
- Geographically diversified
- Additional capacity on trunk lines

DAPL Expansion



- Bakken supply growth could drive future DAPL expansion
- Leveraging highly competitive tolls
- Strong Patoka/USGC markets

Express-Platte



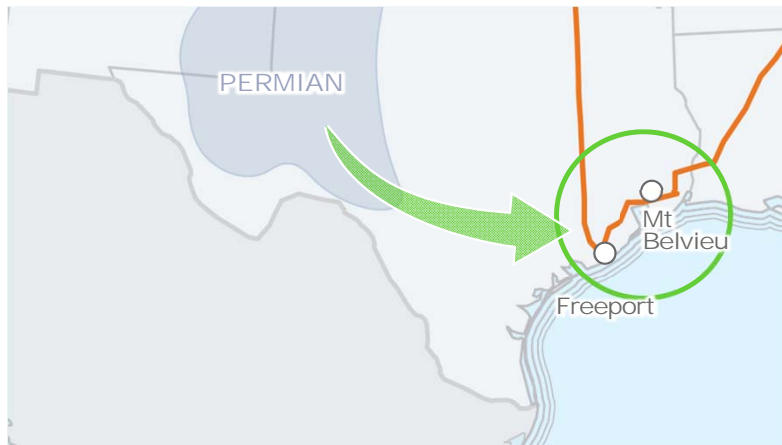
- Express-Platte system optimization or expansion
- Market access to Cushing/USGC
- Extension to Patoka

\$1-3B
in opportunities

New Platform Development Opportunities



Permian Strategy - Gray Oak



Objective: Expand liquids footprint into Permian Basin

Opportunity: High drilling activity and supply growth point to pipeline shortage.

Project Gray Oak: Joint venture with Phillips 66

USGC Strategy



Objective: Leverage expertise to expand footprint in USGC

Opportunity: Growing crude exports drive the need for deep water export facilities development

Leverage expertise in fee-for-service, independent terminal and pipeline operation

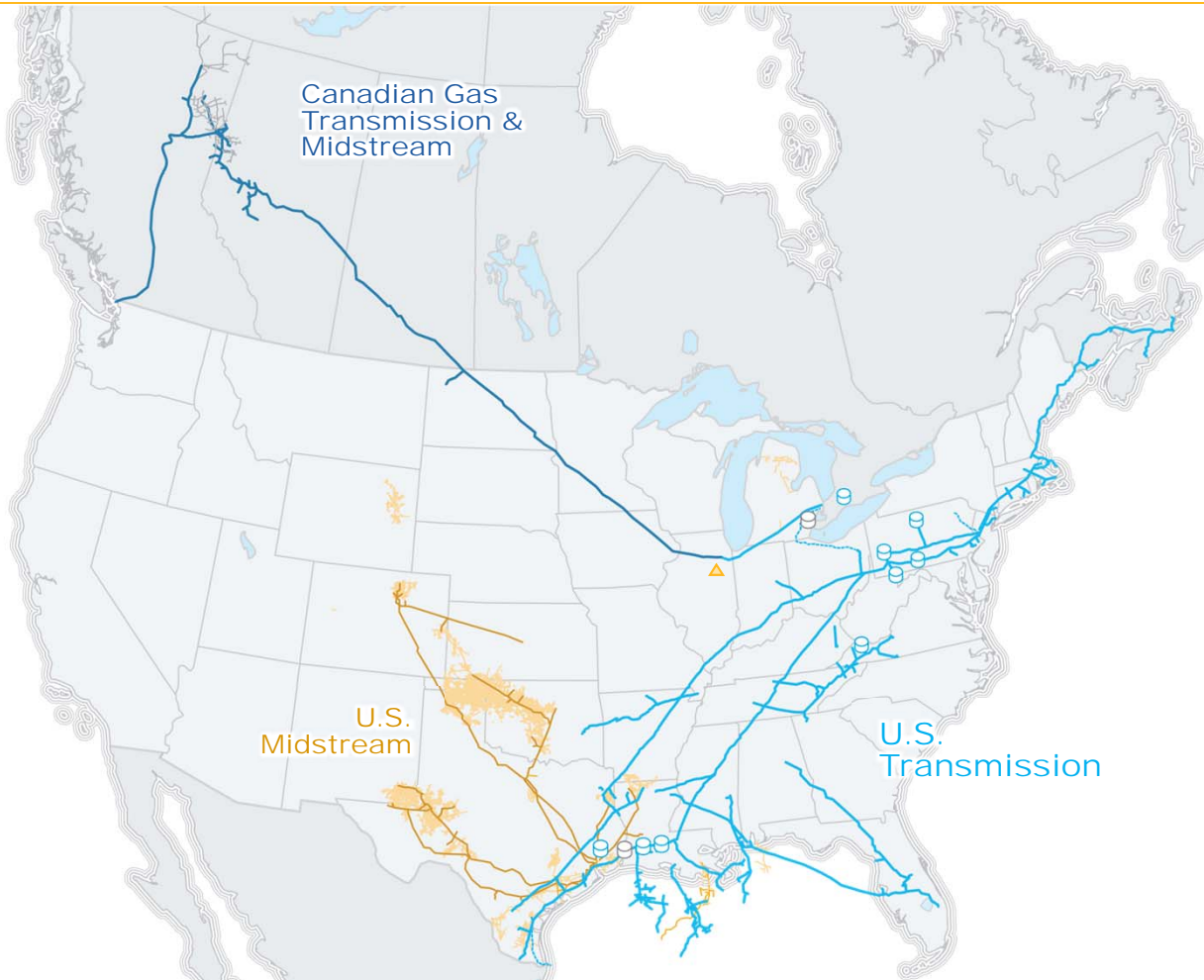
\$2-3B
in opportunities

Strong fundamentals present opportunity to expand into new markets

Gas Transmission Appendix



Premier Gas Transmission Footprint



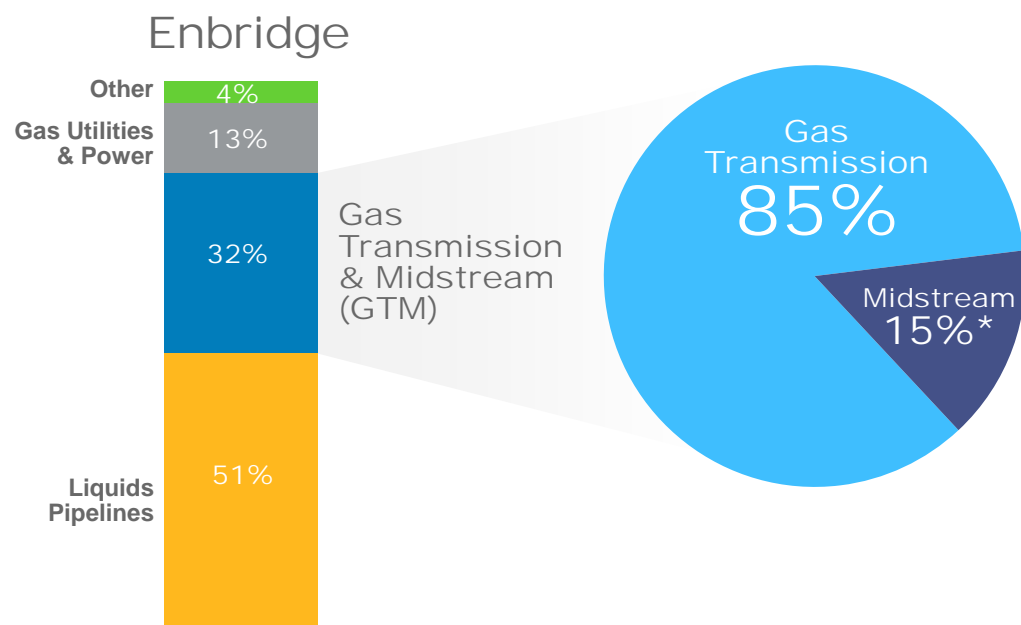
Gas Transmission Value Proposition

- Unparalleled asset footprint
- Safe, reliable operations
- Connecting diverse supply basins with growing demand markets
- Stable and predictable cash flow
- No direct commodity exposure
- Minimal volume exposure
- Strong investment-grade customers
- Track record of successful project execution

Strong, Growing & Stable Contributor to Enbridge EBITDA



2018e EBITDA



- Transmission business predominantly drives GTM earnings
- Significant contribution to stable, fee-based earnings from transmission businesses
- GTM's transmission EBITDA is primarily:
 - Take-or-pay contracts
 - Limited volume risk
 - No direct commodity exposure

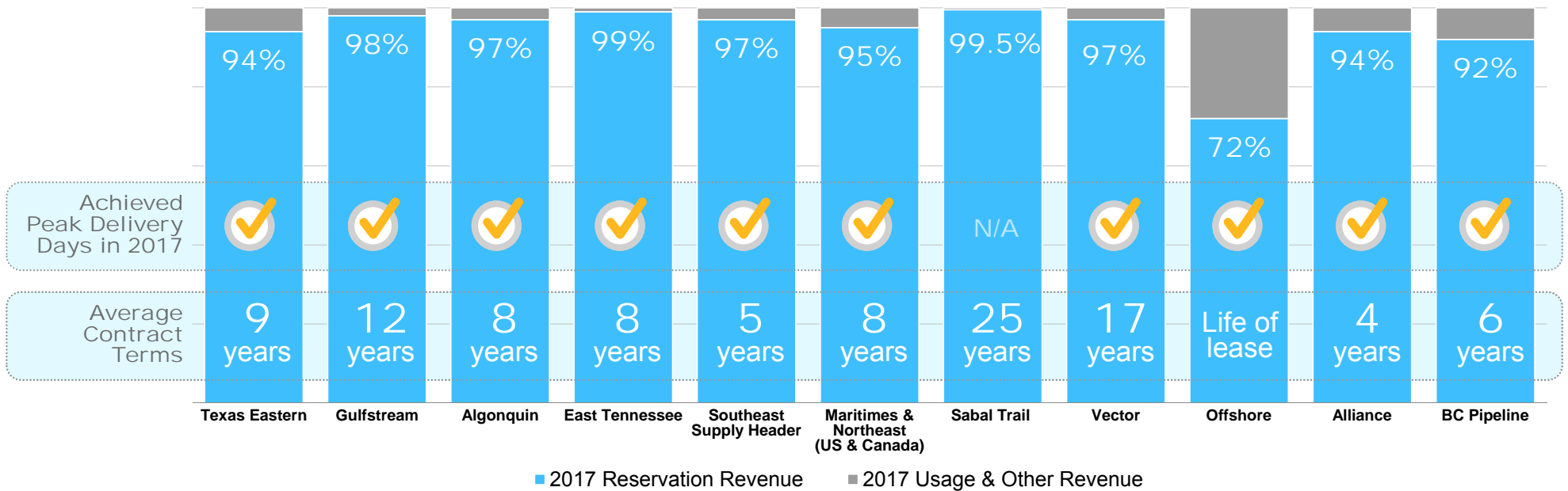
Gas transmission assets are core to regulated pipeline and utility business model

* As presented at December 2017 Enbridge Day. Does not factor Canadian G&P asset sale

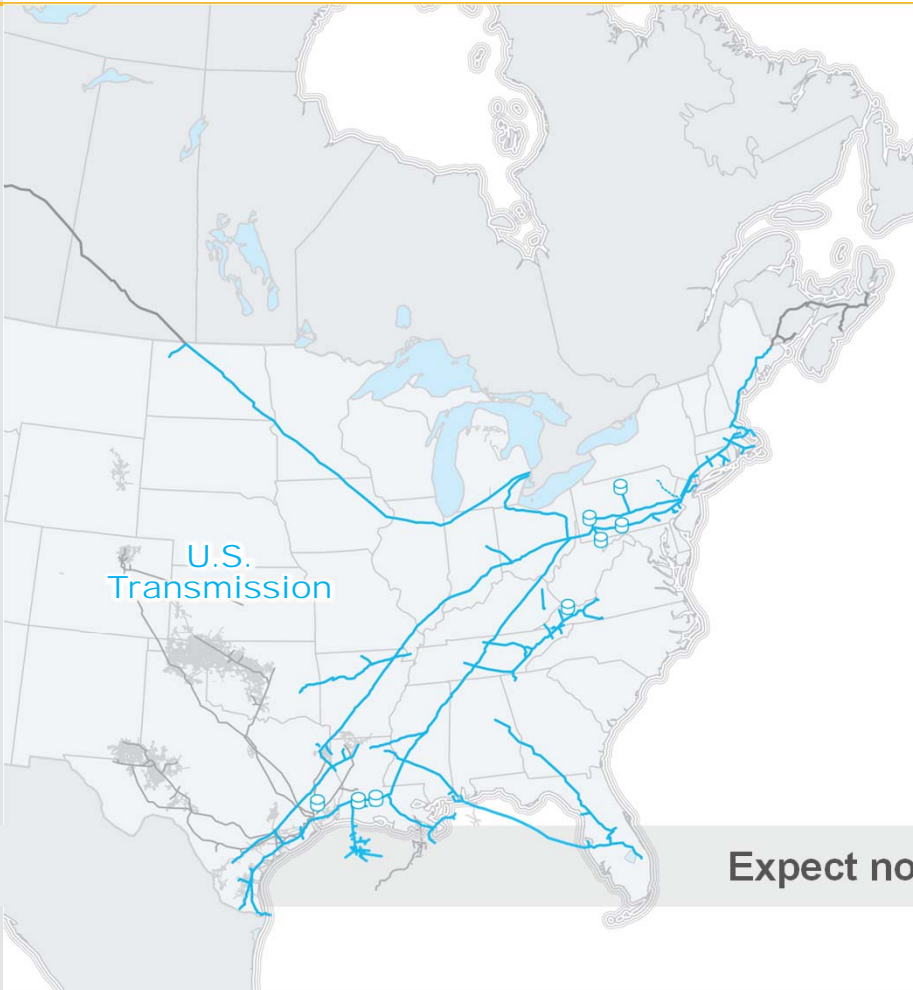
Solid Gas Transmission Base



GTM Reservation Revenue (Based on revenues for 12 months ended 12/31/17)



Stable core business highlights valuable footprint and provides platform for growth



US Gas Transmission FERC Filings

- No material financial impact from FERC policy actions
 - Does not impact pipelines in corporate structures
 - Does not impact negotiated rate agreements
 - 501-G filings demonstrate ROE's within appropriate range
- Texas Eastern rate case on track to be filed by end of year
 - Potential for revenue enhancement with updated rate making determinants

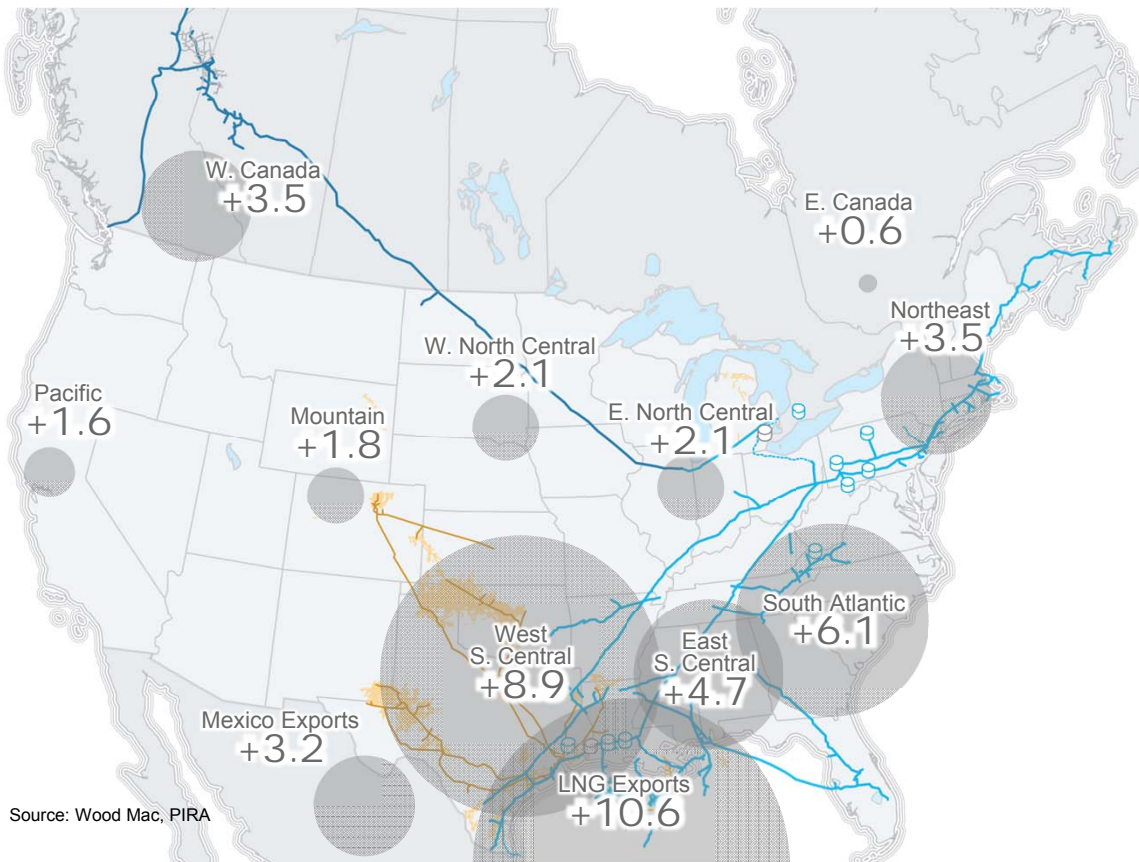
Expect no material impact from FERC policy statement changes

N. American Natural Gas Demand Grows & Diversifies



Natural Gas Demand Growth by Region

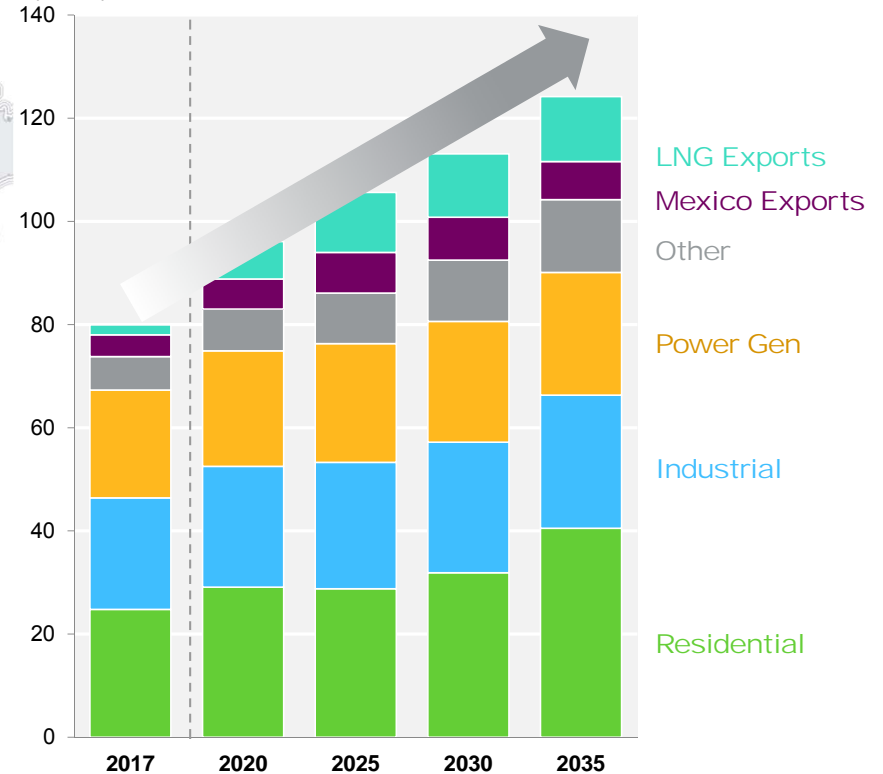
(Bcf/d increases by 2035)



Source: Wood Mac, PIRA

NA Natural Gas Demand by Sector

(Bcf/d)



Source: Wood Mac, PIRA

Development opportunities in next 5 years Northeast & New England



Northeast / New England

- Demand continues to increase
- Solution needed to bring affordable gas to the region

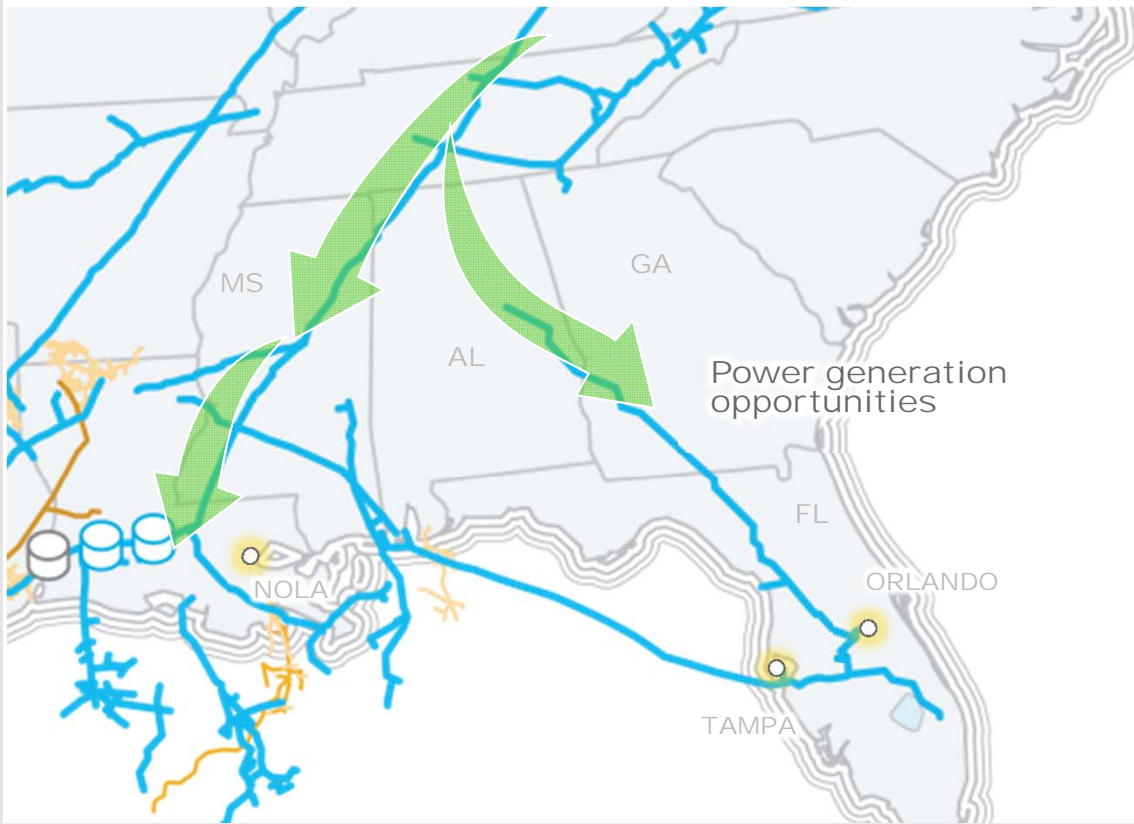
Philadelphia Market

- Market opportunities for industrial and exports

\$1-3B
in opportunities

Natural gas fired generation replaces other retiring generation sources

Development opportunities in next 5 years Southeast Markets



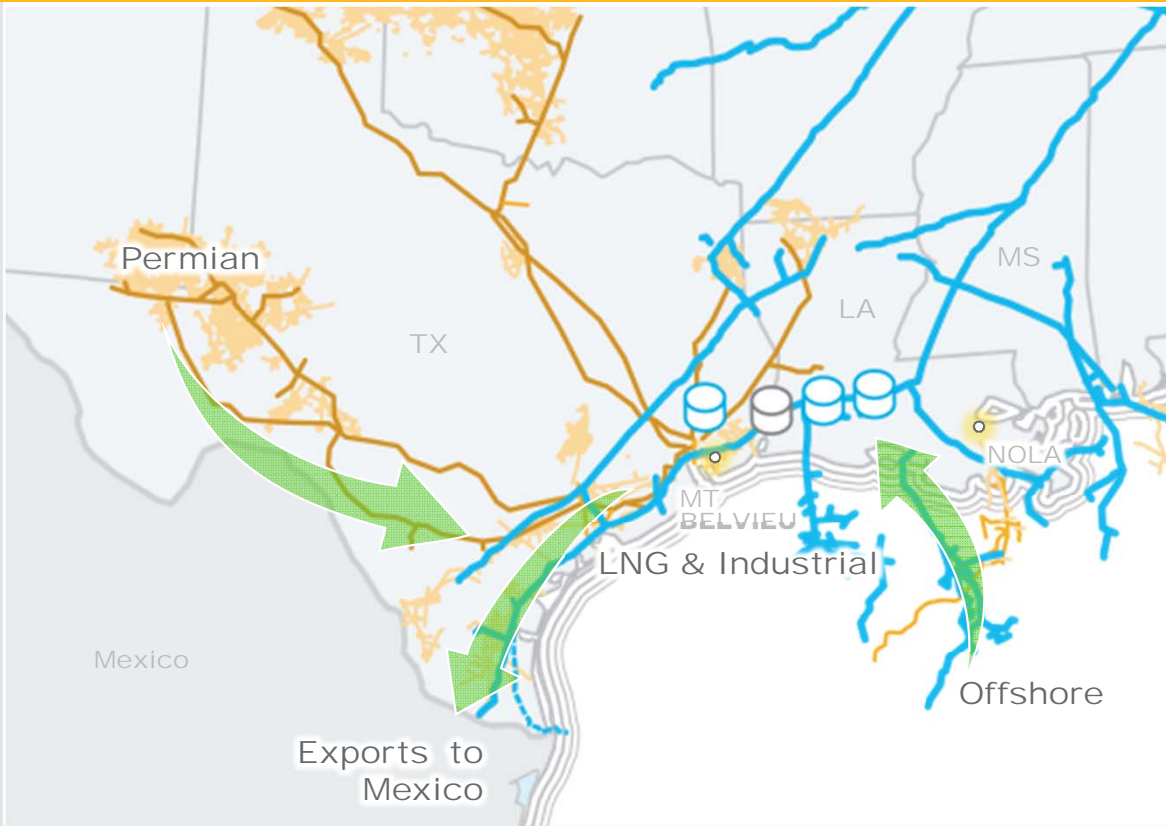
Southeast Markets

- Natural gas power generation
 - Coal-to-gas conversions
 - Increase in Florida demand

\$1-2B
in opportunities

Continued growth in natural gas fired power generation

Development opportunities in next 5 years Gulf Coast Markets



Gulf Coast

- Epicenter of demand for LNG and Mexico exports

Permian

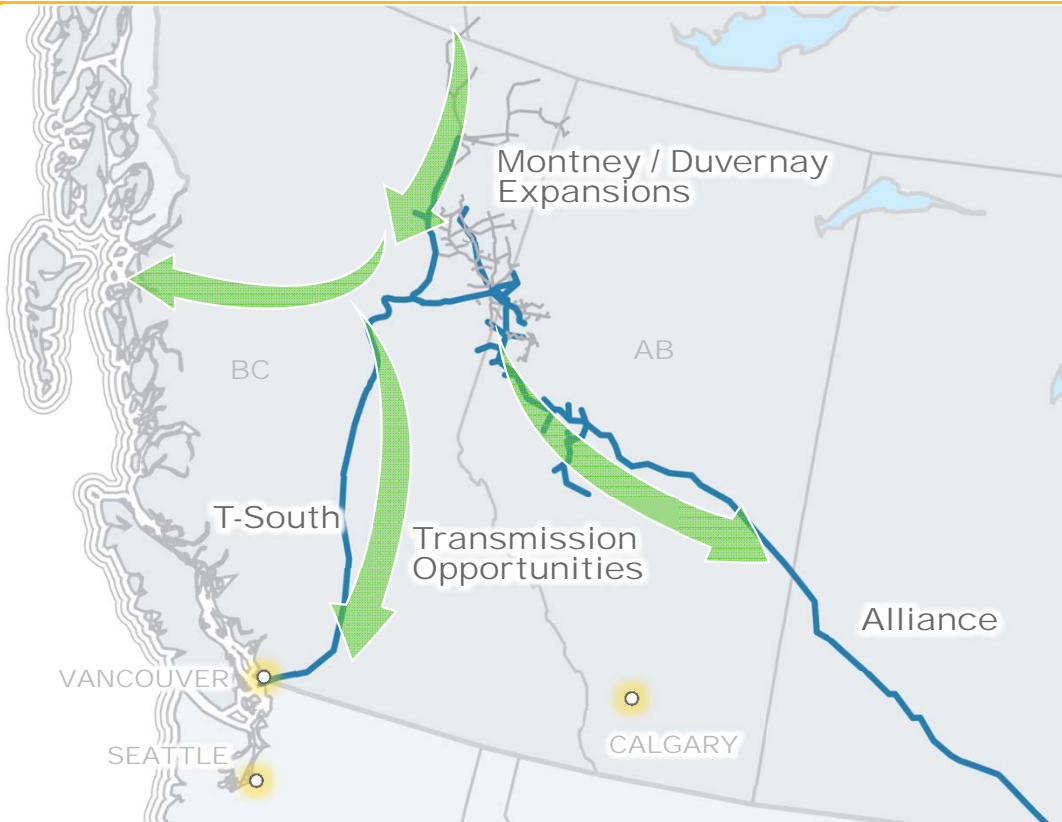
- DCP offers Permian solutions to producers

Offshore US Gulf Coast

\$2-4B
in opportunities

New Gulf Coast natural gas demand drives solid growth opportunities

Development opportunities in next 5 years Western Canada



Western Canada

- Producers looking for egress solutions
 - Alliance
 - T-South
 - NGL transmission opportunities
 - Montney/Duvernay expansions
 - LNG opportunities

\$1-2B
in opportunities

Egress solutions drive Western Canada opportunities